# A Ε R A Y S

Maine Forest,
Pulp,
Paper and Allied
Industry
Symposium

2005

April 6th - 8th

University of Maine

Developing Our Position in the Global Forest Products Industry

# Maine Forest, Pulp, Paper and Allied Industry Symposium

### Developing Our Position in the Global Forest Products Industry

| WEDNESDAY, APRIL 6 |  |  |       | SDAY, APRIL 7 (continued)   |  |
|--------------------|--|--|-------|---|--|
| 10:00              | Registration   | Wells Conference Center                    | 5:00  | Foundation Annual Meeting Neville Hall  |  |
| 11:30              | Northeast PIMA Luncheon  | Wells Conference Center                    | 6:00  | Social Hour <u>Soderberg Atrium</u>   |  |
|                    | Speaker - Ralph Feck Vice President Operations, G  | Georgia-Pacific Corporation                | 7:00  | Pulp & Paper Fndn. Banquet Wells Conference Center  |  |
| 1:30               | Challenges & Solutions for Today's Managers  |  |       | Presiding: Peter G. Vigue President Cianbro Corporation   |  |
|                    | John Mahon, Provost, University of Maine<br>Rildo Martini, V.P. & Mill Manager, International Paper<br>Robert Taylor, VP Manufacturing, SAPPI Fine Papers<br>Lori Tuttle, Dir. Business Dev., Myllykoski North America<br>Keith Van Scotter, President, Lincoln Tissue & Paper |  |       |   |  |
|                    |  |  |       | Presentation of Endowed Scholarship Funds   |  |
|                    |  |  |       | Featured Speaker: Scott Jungles President   |  |
| 4:00               | Industry Leaders Responsible   | e for Manufacturing                        |       | SCA North America   |  |
|                    | Operations in North America  |  |       | Presentation of the 2005 Honor Award  |  |
|                    | The panel is comprised of Northern New<br>England Paper Industry Managers and will<br>focus on current needs/concerns of the   |  |       | Y,APRIL8  |  |
|                    |  |  | 8:00  | Registration/Cont. Breakfast <u>Soderberg Atrium</u>  |  |
|                    | Paper Industry   |  |       | State of the Forest Products Industry Minsky Hall and a Look Forward  |  |
| 5:30<br>6:45       | Social Hour Northeast PIMA Banquet   | Soderberg Atrium Wells Conference Center   | 9:00  | Overview of the State of the U.S. Paper Industry  |  |
|                    | Entertainment - Gary Crocker   |  | 0.00  | W. Henson Moore, President & CEO, AF&PA   |  |
| THURSDAY, APRIL 7  |  |  | 9:30  | 9:30 U.S. Imports of Pulp, Paper and Wood: Volume and Impact  |  |
| 8:00               | Registration/Cont. Breakfast   | Wells Conference Center                    |       | Lloyd Irland, President, The Irland Group   |  |
| 9:00               | Challenges in the Fiber Supply Industry  |  | 10:00 | Trends in Furniture and Other Hardwood Markets<br>Matthew Bumgardner, USDA Forest Service   |  |
|                    | John Driscoll, Director of Sales N.A., Cenibra/Itochu<br>Anthony Lyons, Manager, Procurement, Cerberus Mgmt.<br>Brian Souers, President, Treeline Inc<br>Donald P. White, President, P&C   |  |       |   |  |
|                    |  |  | 10:30 | Will Lumber Markets Deflate Gradually in 2005-2006? The Prospects for North American Lumber Producers                               |  |
| 10:30              | Integraged Forest Products E   |  |       | Paul Jannke, V. Pres. Wood Products & Timber, RISI  |  |
| 10.50              | Glenn Munkveld, Senior Research Engineer, IOGEN  |  | 11:00 | Maine's Future Forest Economy Project Alec Giffen, Director, Maine Forest Service Eric Kingsley, V.P., Innovative Natural Solutions |  |
|                    | Delmar Raymond Director Strategic Energy Alternatives, Weyerhaeuser Adriaan van Heiningen J. Larcom Ober Chair, UMaine Chemical Engineering  |  |       |   |  |
|                    |  |  | 11:30 | Initiatives to Help Maine's Forest Products Industry  |  |
|                    |  |  |       | Commissioner Jack Cashman, Maine Dept.of Economic & Community Development   |  |
| noon               | TAPPI Luncheon<br>Speaker - Wayne Gross, Pres  | Wells Conference Center ident & CEO, TAPPI | noon  | MPPA Luncheon <u>Wells Conference Center</u><br>Speaker - Congressman Michael Michaud   |  |
| 2:00               | Industry/Student Panel   | <u>Neville Hall</u>                        |       | Federal Issues Affecting the Industry   |  |

NORTH AMERICAN OUTLOOK IN A GLOBAL PAPER INDUSTRY

#### **INDUSTRY PANELISTS**

Osvaldo Alcocer, Strategic Business Leader NA, Nalco Co. Jennifer Miller, Exec. Vice President, SAPPI Fine Paper N.A. Kara Nettamo, President, Metso North America Richard Phillips, Sr. V.P. Technology, International Paper

#### STUDENT PANELISTS

Nicholas Bouchard, Senior, Chemical Engineering John DeAngelis, Junior, Chemical Engineering Adam Gillespie, Senior, Civil Engineering Sawyer Hanson, Senior, Chemical Engineering Matthew Lord, Senior, Mechanical Engineering Tech.

Moderator: Lou Boos, President, Nordic Engineering

Register TODAY by calling The UMaine Pulp & Paper Foundation @ 207/581-2296.

Registration is flexible. We have a 3-day symposium rate of \$250 or you can choose to register on a per day basis at \$100/day.

## Maine Forest, Pulp, Paper and Allied Industry Symposium

# Featured Speakers & Presentors

# Scott Jungles President SCA North America

Scott Jungles graduated from Roanoke College in Salem, Virginia with a bachelors degree in business administration. After graduating he started his career with Scott Paper Company's Away from Home Division as a Sales Representative, and then Senior



Representative. In 1986 received an MBA in International Business from the University of Bridgeport in Bridgeport, CT., while working for Scott Health Care as a Regional Sales Manager. In 1995 when SCA acquired Scott Health Care, Mr. Jungles was named Director of Marketing. In 1996 he became Global Product Manager and then International Business Manager for SCA Hygiene Products working in Gothenburg, Sweden. He returned to the States as Vice President of U.S. Sales in 1999 and was named President North America of SCA in 2001.

#### Paul F. Jannke

# Vice President, Wood Products and Timber RISI

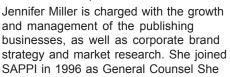
Paul Jannke specializes in the analysis and forecasting of the wood products industry. His area of expertise is the econometric modeling and forecasting of the North American lumber and panel markets. Specifically, Paul is responsible for RISI's lumber and structural panel demand, supply, and price forecasts. In addition, Paul is responsible for the ongoing maintenance and development of the RISI Wood Products Model.

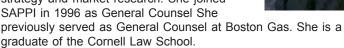
Paul authors the quarterly *North American Lumber Forecast* and the monthly lumber commentary which regularly update RISI's analysis and forecast for North American lumber markets. Paul has also co-authored many studies on the international lumber, timber, and panel industries.

Before coming to RISI, Paul was a research economist at the Royal Swedish Academy of Science in Stockholm, Sweden, specializing in economic modeling. Paul holds a Master's degree in economics from Boston University and a Bachelor's degree in economics from the University of Connecticut.

#### Jennifer Miller

Executive Vice President
Publishing & Corporate Communications
SAPPI Fine Paper North America







U. S. Representative Second Congressional District of Maine

Born in 1955, Mike is the second of six children. He was raised in Medway, where he attended Schenck High School in East Millinocket. After graduation, Mike gained employment at the Great Northern Paper Company where he was employed for more than thirty years.



Mike first ran and was elected to the Maine House of Representatives in 1980, where he went on to serve seven consecutive terms. In 1994, he was successful in his first bid for the Maine State Senate. In December 2000, Mike was unanimously elected Maine State Senate President. In the U.S. House of Representatives, Mikes serves on the Veterans' Affairs Committee and is the Ranking Member on the committee's Benefits Subcommittee.

Mike is a graduate of the John F. Kennedy School of Government Program for Senior Executives in State and Local Government at Harvard University.

#### Matt Bumgarden

USDA, Forest Service

Since 1999, Matt has worked for the *Eastern Forest Use in a Global Economy* unit at the USDA Forest Service laboratory in Princeton, WV. Prior to joining the Foresr Service, he spent a year with Champion International Corporation in eastern Texas as a systems analyst. He holds a Ph.D. in forest products marketing from Virginia Tech. and BS/MS degrees in forest management from Ohio State. Matt has taught in dendrology and forest products classes and has published several research articles dealing with primary and secondary industries and markets. He is a member of the Forest Products Society and the Society of Wood Science and Technology.

# Ralph Feck Vice President Operations Georgia-Pacific Corporation

Ralph has spent his entire career in the pulp and paper industry, beginning in 1979 when he joined Georgia-Pacific's Woodland Operations as assistant superintendent, water and effluent, in the steam and power department. In 1991 he was named special



assistant to the vice president of manufacturing for recovery operations and transferred to Georgia-Pacific's corporate headquarters in Atlanta, GA. Returning to Maine in December 1993 as production manager, Ralph was named general manager of Woodland's pulp and paper mill in 1994.

In 2004 Ralph was named Vice President of Operations for the Savannah River Mill in Rincon, GA.

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#### REGISTRATION INFORMATION

Paper Days 2005 registrations can be made by filling out the enclosed registration card and returning it to the address provided or by calling The UMaine Pulp & Paper Foundation Office at 207-581-2297. For your convenience when making telephone registrations, we are able to accept payment using VISA or MASTERCARD.

Registration fees for attendance are as follows: Three Day Paper Days Conference Package is specially priced at \$250.00 and includes all meals, breaks, seminars and social events. Alternatively, you can register on a per day basis at the rate of \$100/day which would include all meals, breaks, seminars and social events for that day. If you are registering on a per day basis, please let us know which day(s) you will be attending.

For the convenience of our out-of-town guests special Paper Days lodging accommodations have been negotiated with the hotels listed. Please call the hotel directly at to secure the

special conference rate. Be sure to tell them you are attending UMaine Paper Days.

Best Western Black Bear Inn 4 Godfrey Drive, Orono, ME 207/866-7120 or 800/362-0030

University Suites 5 College Avenue, Orono, ME 207/866-4921 or 800/321-4921

Hampton Inn 10 Bangor Mall Blvd., Bangor, ME 207/990-4400 or 800/998-7829

Four Points Sheraton (at the Airport) 308 Godfrey Blvd., Bangor, ME 207/947-6721 or 800/228-4609

If you need an accommodation to participate in the program because of a disibility, please contact Faye Woodcock-Murray at the Foundation Office at least 72 hours before the program by calling her at 207/581-2297

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